

We Will Help Your Organization Achieve Patient-Centered Outcomes in a Value-Based Environment

- > Boost clinical results
- > Anticipate and manage change
- > Advance strategic leadership
- > Heighten employee & patient engagement
- > Reduce cost of care

**Reduced
30-day
Readmission
Rates
by 50% —
3:1 ROI**

Prince Health has a clear and compelling vision for heightening health care professional engagement with patients and their families. Program measurement proved the initiative a success.

**-Chief Nursing Executive
Lenox Hill Hospital**

Case Review—Reducing 30-day Readmission Rates at a Major NYC Medical Center

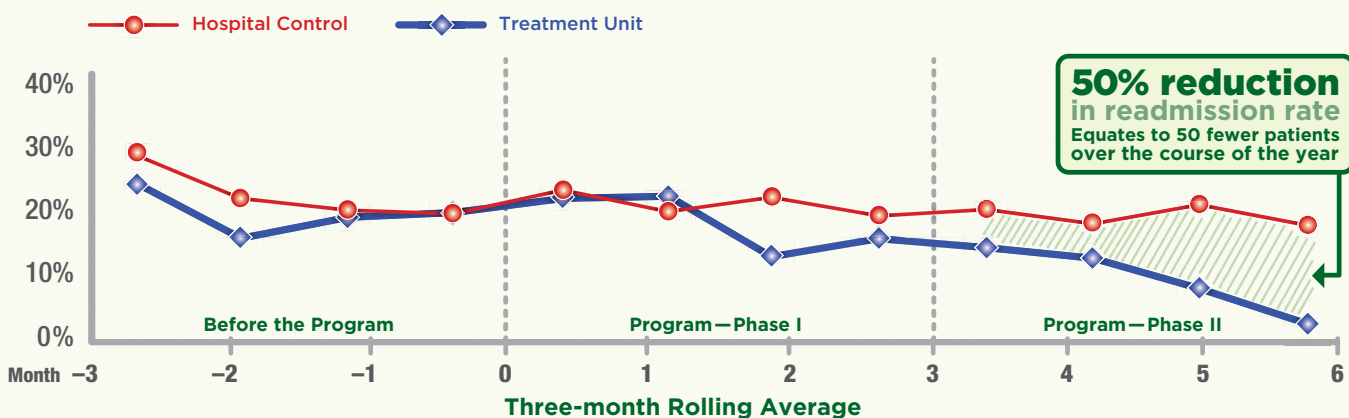
Employing their change management expertise, Prince Health worked with the leadership team at a major NYC Medical Center to create advanced techniques for engaging patients with heart failure. In these patients, 30-day readmission rates were reduced by 50%.

Solution:

- Developed health care professional skills in engaging patients. Techniques taught:
Patient communications > Caregiver support > Teach-back > Health coaching
- Consulted with their leadership team to ensure a smooth and efficient implementation
- Designed a take-home communications tool to jump start patient self-care

Results:

All-cause 30-Day Readmission Rates for Patients Diagnosed with Heart Failure



Contact **Larry Prince, CEO**

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